

## CASE STUDY: LAW FIRM

# First Corporate Solutions Saves Thousands for Chicago-based Law Firm

### Background

Bruce, a paralegal for one of the 50 largest law firms in Illinois, shops around for his firm's corporate searching and filing needs. Bruce was unsatisfied with the length of turn-around time from many of the corporate service providers he used, which cost him more time and his clients more money, not to mention being riddled with hidden charges and fees that he was forced to pass along to his clients.

### Challenge and Solutions

To solve this problem, Bruce needed to find a corporate vendor with a faster turn-around time, no hidden fees, and more competitive pricing than the others. "It came to the point where we thought getting an invoice with surprise hidden charges was normal and paying hundreds of dollars for a routine filing was unavoidable," said Bruce. Saving the firm's clients time and money was of the utmost importance to him.

In May of 2005 Bruce decided to start using First Corporate Solutions because of their competitive pricing and fee structure. "I wanted to find a provider that understood the importance of what we do and would be able to provide services to our clients for a reasonable fee," recalled Bruce.

After using First Corporate Solutions for a couple of months, Bruce started noticing the full benefits of the switch. "Looking back after a couple of months, we realized we were spending less time waiting to receive important documents," said Bruce. "Their customer service is fast and friendly. By switching to First Corporate Solutions, we received much more than we were initially searching for at a lot less cost."

### Results

- + Bruce was able to increase his firm's efficiency due to shorter turn-around times.
- + Because of better pricing, he was also able to pass along thousands of dollars worth of savings to his clients, which resulted in increased client satisfaction.

### About First Corporate Solutions

First Corporate Solutions is a nationwide UCC & Corporate service provider, with clients ranging from government agencies to Fortune 500 and mid-size legal and financial institutions. We provide our clients with fast turn-around times and competitive pricing with no hidden fees, while preserving personalized customer service. Our firm's capabilities include the research, retrieval and filing of public records with a comprehensive UCC online portfolio management system. We also provide unique services such as Account Monitoring, Registered Agent and Real Estate Title Services.



First Corporate  
solutions

### Tailored Services

- + Corporate Searching and Filing
- + UCC Searching and Filing
- + Litigation Search
- + Registered Agent

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### For more information:

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